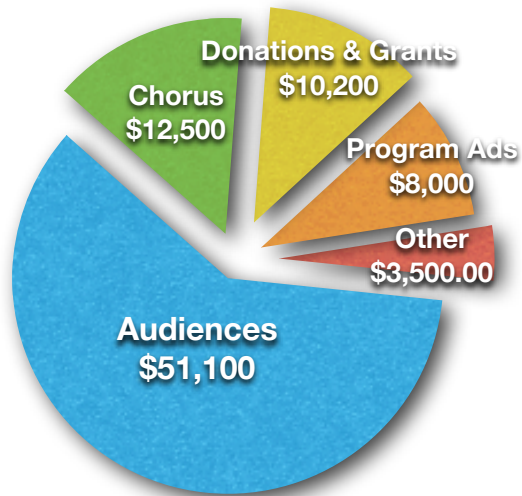


MONTEREY PENINSULA CHORAL SOCIETY INCOME AND EXPENSES – FY 2012

FY12 INCOME SOURCES

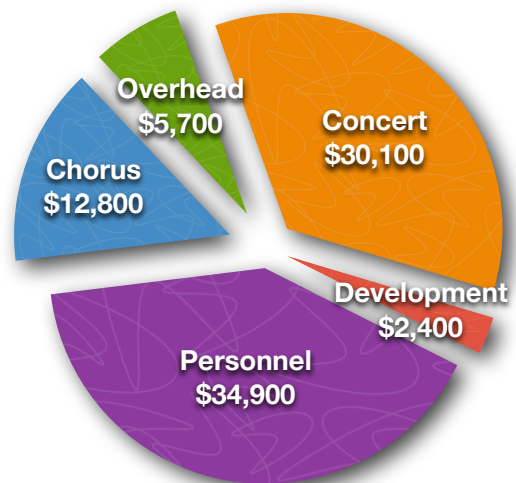


The charts to the left show budgeted income and expenses for the Fall 2011 - Spring 2012 Fiscal Year.

Income Sources:

- Audience: ticket sales, paid concerts
- Chorus: membership dues
- Donations: Friends, Macy's promotion, Arts Council & other grants, car donations, etc.
- Advertising in concert program book
- Other: CD/DVD sales, other merchandise, misc. income

FY12 EXPENSES



Expenses:

- Personnel: conductor, accompanist, musicians, etc.
- Chorus: sheet music, rehearsal CDs, rehearsal facility
- Concert: venue rental, sound/lighting/staging, advertising/promotion, printing
- Development: CD/DVD, merchandise cost
- Overhead: licenses, insurance, storage, website, misc.

Total income is projected at \$85,300 and total expense at \$85,900, for a net loss of \$600.